**Liberal Arts to Careers Externship Choices for Summer 2016**

**Note:** When you submit your application for LACE, you will be directed to another website where you will be asked to select your top 5 choices. Please look at location of each externship to be sure that you can get there before selecting as a choice. The Harpur Edge student support fund is available for students who have been matched for Liberal Arts to Careers Externship (LACE), for travel and related expenses.

1. **Business - Project Manager - Facilities Mgmt., North Carolina State University, Raleigh, NC**
   North Carolina State University is part of the University of North Carolina land grant system. NCSU maintains and operates over 1,000 buildings including satellite locations throughout the state of North Carolina. This alumnus manages building design and construction projects, including new buildings, repairs and renovations.

2. **Business - Manager, Control Unit Development, Ricoh, Boulder, CO**
   Ricoh Production Print Solutions (RPPS) is an industry leader in production printing. As software development manager for RPPS, this alumnus has people and project management responsibilities. He ensures products are delivered on schedule, with exceptional quality.

3. **Business – Senior Project Manager, Merrill Corporation, St. Paul, MN**
   Founded in 1968 and headquartered in St. Paul, Minnesota, Merrill Corporation has always staked its reputation on industry leadership and exceptional service. From its beginnings as a family company, today Merrill’s operations span the globe, delivering proprietary technologies, industry-specific processes and outsourced solutions to a diverse client base. From the company’s earliest days as a printer, and now as a developer for today’s demanding technologies, Merrill maintains its position as a trusted provider of outsourced solutions for complex business communication and information management.

4. **Business - Vice Chairman & CFO, The Travelers Companies, Inc., Hartford, CT**
   Travelers Companies is one of the largest insurance companies in the U.S. Travelers offers a wide variety of insurance and surety products, as well as risk management services, to numerous types of businesses, organizations and individuals. Our products are distributed primarily through U.S. independent insurance agents and brokers. The alumnus sponsor is Vice Chairman and Chief Financial Officer (CFO).

5. **Communications – Membership & Public Policy Coordinator, Hudson Highlands Land Trust, Garrison, NY**
   The Hudson Highlands Land Trust (HHLT) is an accredited, community-based land conservation organization with a mission to protect the natural resources, rural character and scenic beauty of the Hudson Highlands region of New York State’s Hudson Valley. HHLT advances its land conservation mission through its work in public policy, community outreach, and environmental education. This alumna works with the
Director of Outreach & Development and the Executive Director to craft and disseminate communications to the Land Trust's various groups of supporters through membership and board newsletters, press releases and pamphlets. She attends local town and village meetings to understand the issues and concerns regarding land conservation that our mission-area communities are facing. She also directs the land trust's environmental education outreach, the Hudson Highlands Regional River of Words program.

6. **Education - Principal, East Side Middle School, NY, NY**
   
   This alumnus is principal of a highly successful public middle school on the Upper East Side of Manhattan.

7. **Education - Director of Education Services, Henry Street Settlement, NY, NY**
   
   The Director of Education Services for Henry Street Settlement participates in multiple meetings (internal and external), supervisions, and workshops that are all geared towards serving young people; ages 2–24. In addition, there is a large portion of interacting with our grant writing department, planning program activities, monitoring for quality assurance, interfacing with Department of Education officials (principals, counselors and administrators), reporting to the Department of Youth and Community Development (the City's division of youth affairs), preparing for audits, and participating in direct service with students on a limited basis. This alumnus supervises three Directors, and one Administrative Assistant, and is ultimately responsible for the quality of programming provided to the nearly 3000 young people they serve annually.

8. **Education – Education Fellow, New York Public Library, NY, NY**
   
   This alumnus is an Education Fellow for the BridgeUp Program (Youth Services Department) at the New York Public Library. In this position, he manages an after school college prep program in Upper Manhattan. The program follows a project-based learning model and framework.

9. **Engineering – Software Quality Engineer, Universal Instruments, Conklin, NY**
   
   Universal Instruments is a global leader in the design and manufacture of advanced automation and assembly equipment solutions for the electronics manufacturing industry. This alumna evaluates and tests new and modified software programs and software verification procedures used to assure that programs function according to user requirements and conform to established guidelines. This alumna and her predecessor both have degrees in mathematics.

10. **Entrepreneur - President/Owner, Elite Action Fire, Huntington Station, NY**
    
    This externship is with the owner of a small business in Long Island, engaged in sales, service and installation of automatic fire extinguishing systems and portable fire extinguishers. They are involved in phases of construction that require automatic fire systems. As owner, he is responsible for day-to-day operations at a high level. He manages employees, works with consultants and vendors and manages construction
projects, which includes selling to clients and seeing projects through to completion. This externship is suited for students interested in running an organization and/or owning their own business.

11. **Entrepreneur - President, The Upper Breast Side, Corp, NY, NY**
This organization is New York City's first breastfeeding resource center. They offer Pre-Natal and Post-partum classes and clinics. The center supports and supplies expecting and new parents with all breastfeeding needs. This alumna is currently the President of The Upper Breast Side, Corp. and is involved with every aspect including, but not limited to, advertising, ordering, and continued education.

12. **Environmental - Southern Tier Solar Works Program Manager, Binghamton Regional Sustainability Coalition, Binghamton, NY**
The Resource Educator at the Binghamton Regional Sustainability Coalition coordinates the Energy Leadership Program (ELP), which aims to refocus the region's leaders on clean energy as a top priority. Clean energy includes, efficiency and renewables such as solar and wood pellets. The ELP generates market demand for good local green jobs by educating community leaders and residents about energy improvements, financial incentives, and the economic and environmental benefits for the community. The program draws on behavioral and organizational research in educating diverse populations across the Binghamton region, working to make broad-scale clean energy a reality.

13. **Finance - Stock Analyst, Wolfe Research, NY, NY**
This alumnus is a sell-side stock research analyst for the utilities and power sector. He makes recommendations on 37 companies (stocks), writes reports and talks to clients on these companies and the industry overall. His clients are all large investment firms like mutual funds (Fidelity), hedge funds (Millenium), pension funds (TX Teachers), and others. Responsibilities include research meetings, client calls/meetings, talking to and analyzing companies, planning conference and marketing trips, overseeing 5 analysts, writing reports, working on financial models, etc.

14. **Finance – Director, Australia and New Zealand Banking Group Limited, NY, NY**
This alumnus is a Relationship Manager covering a number of Financial Institutions clients in the insurance and asset management sectors. He develops relationships with clients, including credit and lending, capital markets and transaction banking. ANZ Bank provides tailored financial solutions to major government, corporate and institutional clients worldwide.

15. **Finance – CEO/General Securities Principal, Lesko Financial Services, Inc., Binghamton, NY**
With third-generation family members leading the way, Lesko Financial Services remains the leader in innovative, independent financial products and services, continuing educational endeavors and pioneering into new media to take complex ideas and make
them tools that every consumer can use. Their services include retirement planning, college funding, tax planning, gifting strategies and legacy plans.

16. **Fundraising – Director of Annual Giving, Barnard College, New York, NY**
As Director of Annual Giving at Barnard, this alumna manages a team six officers and administrative staff responsible for raising $4.5 million dollars in unrestricted income from alumnae. Money is raised by direct one-on-one solicitation, direct mail, e-communications, telemarketing, and supporting and managing alumnae volunteer fundraisers.

17. **Government - Deputy Executive Director, EB-ENR/EX, US Department of State, Washington, D.C.**
The U.S. Department of State is the lead foreign affairs agency in the U.S. government. The primary goal of the Secretary of State and the U.S. Department of State is to shape a freer, more secure, and more prosperous world through formulating and implementing the President's foreign policy, while supporting and protecting American interests abroad. The office provides the full range of management support to both bureaus: budget, human resources, travel management, IT services, etc.

18. **Government - Program Analyst, General Services Administration (GSA), Washington, DC**
GSA is most notably known as the government's landlord - handling a large portfolio of real estate holdings, leases, etc. Most government agencies need to go through GSA in order to find themselves housed in suitable buildings. This side of GSA is the Public Building Service. Federal Acquisition Service (FAS) leverages the huge purchasing power of the government, buying different items (from pens to automobiles) for various agencies according to federal regulations. A Program Analyst can mean different things depending on where you find yourself in the government. This alumnus has worked in the Fleet Division at GSA where he helped manage over 200,000 vehicles; tracking expenses from fuel use to regular maintenance, ensuring vehicles with open recalls get fixed, tracking overall costs, etc. He gives presentations to report on his work. The 'track' that he is on within the federal government is "Program/Project Management" - where he will be in charge of large federal projects, the teams that work with those projects.

19. **Health Care - Director, Neuropsychology, Medical Psychology, NuHealth - Nassau University Medical Center, East Meadow, NY**
Neuropsychology is the application of neuropsychological knowledge to the assessment, management, and rehabilitation of people who have suffered illness or injury (particularly to the brain) which has caused neurocognitive problems. A neuropsychologist is a psychologist with expertise in the applied science of brain-behavior relationships. In rehabilitation departments, clinical neuropsychologists often assess and treat patients who have acquired brain injury (including stroke), as well as other cognitive disorders (i.e., of memory, attention, language, or perception). The clinical neuropsychologist thus plays a critical role as part of the multi-disciplinary team
and is directly involved in assessment and diagnosis, treatment of psychological and cognitive disorders, behavioral management, and education of patients and staff.

20. **Health Care - Addictions Counselor, Addiction Center of Broome County, Binghamton, NY**
The Addiction Center of Broome County is an outpatient treatment program, where people with substance abuse issues receive treatment. This addiction counselor runs an evening intensive outpatient group.

21. **Health Care – Clinical Psychologist, The Acadia Hospital, Bangor, ME**
At this non-profit hospital, this alumna works with adults and conducts psychological evaluations of mainly outpatients but occasionally inpatients, to help to determine psychiatric diagnoses or to screen for cognitive disorders such as dementia.

22. **Health Care – Founder/Physical Therapist, Match Fit Physical Therapy and Fitness, Astoria, NY**
This alumnus delivers one on one concierge physical therapy and personal training services in the NYC area. He works with many types of musculoskeletal disorders and even symptoms related to vertigo or BPPV.

23. **Health Care – Family Nurse Practitioner, UHS, Owego, NY**
The UHS Medical Group is a professional corporation and multi-specialty group medical practice. This alumna works in rural primary care in Tioga County seeing patients from "cradle to grave". Job duties include performing physical exams, preventive health, and minor office surgeries. Also ordering and interpreting diagnostic tests to identify patient’s clinical problems as well as health care needs, while recording physical findings to help form a plan and develop a prognosis.

This externship is with a radiologist at a large practice in Westchester county.

25. **Health Care - Director of Psychology, South Beach Psychiatric Center, Staten Island, NY**
This externship is at the South Beach Psychiatric Center in Staten Island, NY, shadowing the Director of Psychology. He establishes clinical programs, oversees the department, assists with testing, performs some clinical and legal work, supervises new psychologists. In addition, he collaborates with other administrators, cabinet members, and the executive director of the hospital. He coordinates the doctoral level extern program, also.

26. **Health Care - Eric B Fisher DDS, PC, Dentist, Plainview, NY**
This externship is with a dentist in Plainview, NY. This busy general dentistry practice places an emphasis on implant grafting and all aspects of restorative dentistry.
27. **Health Care – Optometrist, South Shore Eye Care, Staten Island, NY**
This alumnus is part owner of a group optometric private practice. He examines patients, maintains computer systems, electronic health records and runs business.

28. **Health Care Administration - Vice President of Human Resources, The Wartburg Adult Care Community, Mount Vernon, NY**
The Wartburg Adult Care Community provides care and services in a compassionate and dignified manner to those in need. Their services include long-term care, home care, adult day care and assisted living services. The alumna sponsor is responsible for providing the human capital to meet the needs of the clients they serve. She manages the HR department, contract negotiations with local 1199, grievance handling, arbitrations, training and development.

29. **Health Care Administration - Manager of Operations, Health Home, Visiting Nurse Service of NY, NY, NY**
Visiting Nurse Service of NY is a private, non-profit organization with offices throughout New York. The Manager of Operations works on a portion of Medicaid redesign called a Health Home. Her goal is to figure out how to better serve Medicaid recipients who have multiple chronic health conditions and get most of their care in the Emergency Department (versus an outpatient setting). She meets with different government agencies, builds strategic plans, runs financial models, meets with staff members and addresses day-to-day problems.

30. **Health Care Administration – Project Manager, The Mount Sinai Health System, NY, NY**
This alumnus is a Project Manager in Strategic Planning and Business Development at the Mount Sinai Health System. In this role, he works as part of a team to facilitate the build of Mount Sinai Health Partners, a new entity that is advancing population health within the system. More specifically, he works with the clinical leadership arm on ways to improve the system’s ability to identify, outreach and engage patients who may be at high risk for poor health outcomes.

31. **Higher Education – Associate Professor/Counselor, Fashion Institute of Technology, NY, NY**
This alumna is a career and internship counselor at FIT. Duties include: counseling students, placing students in internships, and teaching internship courses.

32. **Higher Education - Admission Counselor, The New School, NY, NY**
Admission offices at universities across the United States serve as the initial line of contact between a prospective student and the university that they represent. While the higher education industry encompasses so many roles in so many different types of offices, the admission office plays an integral role in a university by being seen as the "face" of the university, and being held responsible (whether fairly or justly) for the
next, incoming class of students at a school. The role of this Admissions Counselor revolves around graduate admission as the representative for all of the graduate divisions at The New School in New York City. Primary responsibilities include recruiting and marketing the school all over the world by attending events, meeting with prospective students and answering their questions about our graduate programs, counseling students throughout the enrollment process and reading and reviewing applications to our graduate programs for both admission and institutional scholarship consideration.

33. **High Education – President, South University, Savannah, GA**
South University is a private college in Savannah, Georgia. The president manages 194 employees and oversees admissions, cash flow, financial aid, student persistence, career placements and campus operations.

34. **Higher Education - Associate Director, Office for External Grants Bates College, Lewiston, ME**
The Associate Director, Office for External Grants combines two professions within higher education administration that, at larger institutions, are often separated. Research Administration facilitates the development and submission of grant proposals by faculty members, while working to ensure institutional compliance with a myriad of Federal regulations. Grant Development takes direction from college leadership on institutional priorities, identifies private and government prospects for the funding of those priorities, and writes and edits proposals and reports to secure and sustain such funding. In both such professions, the ability to facilitate conversations among faculty and staff with diverse backgrounds, disciplines, positions and priorities is a must.

35. **Higher Education – Executive Director, Millstein Center for Global Markets & Corporate Ownership, Columbia University School of Law, NY, NY**
As Executive Director, this alumnus leads special research projects, events, fundraising and donor relations for the Millstein Center.

36. **Human Resources - Executive VP of Human Resources, Jcrew, NY, NY**
J.Crew debuted in 1983 with the mailing of its first catalog. Six years later, they opened a flagship store at New York's South Street Seaport. Today, the business includes retail and outlet stores nationwide and an ever-growing online and catalog business. This alumna leads and manages all functions of human resources including recruiting, training, compensation, benefits, compliance and associate relations.

37. **Human Resources - Benefits Manager, Success Academy Charter Schools, NY, NY**
The Benefits Manager is responsible for strategy and programming around wellness. She implements and administrates a comprehensive benefits package.
38. **Journalism - Reporter, Newsday, Melville, NY**

   This externship is with a Reporter at Newsday, a daily newspaper, in Melville, NY. He covers crime and writes stories in the New York City area. This externship offers insight into what goes into creating a daily newspaper.

39. **Law - Associate Regional Counsel, U.S. EPA, Chicago, IL**

   This alumnus supervises a staff of 50 attorneys engaged in the practice of environmental law and four attorneys engaged in the practice of labor and employment law. He provides legal advice to regional management.

40. **Library Science - Library Director, Merrick Library, Merrick, NY**

   The Merrick Library in Merrick, NY is an active library that serves a community of about 19,000 people in a state-of-the-art, 27,000-square-foot library building. The library has a strong emphasis is on customer service. The director leads the organization in long range planning, all financial planning and budgeting, hiring and staffing public service desks, as well as back office functions, public relations and community involvement, facilities management, ordering all materials for the library and more."

41. **Marketing - Chief Marketing Officer, MRY, NY, NY**

   MRY is a digital marketing agency that is part of Publicis Groupe. With specialties in social media marketing, creative, and web/mobile development, MRY serves brands such as Visa, Johnson & Johnson, Adobe, Spotify, and Jagermeister. This alumnus leads marketing for a 300+ person organization. Roles include getting publicity for the agency, finding speaking opportunities for MRY executives, hosting events at their amazing office space in the Flatiron district, getting award wins for their work, writing bylines and other kinds of thought leadership, managing MRY social media presence, and creating a lot of content for the agency.

42. **Marketing - Marketing Manager, Events, Gartner, Stamford, CT**

   Gartner, Inc. is the world’s leading information technology research and advisory company. This alumna promotes events regarding different areas of IT. These events are mid to large-scale conferences that take place across the U.S. She works to develop an integrated marketing strategy for each event and then executes upon that strategy. This environment is highly team oriented and collaborative in nature.

43. **Marketing – Marketing and Strategy Account Manager, Rebel Interactive, Farmington, CT**

   Rebel Interactive is a full-service digital marketing agency, with clients across a wide range of industries - from Sperry to Cigna. The company is relatively young, a start-up, comprised of a team of very hard-working and knowledgeable marketing experts. They offer the following services: creative / content creation, CRM automation, email marketing, SEO / PPC management, social media marketing, marketing strategy, web design, app builds, and gamification-type engagement technology.
44. **Marketing – Activation Coordinator, Performance Bridge Media, Binghamton, NY**
Performance Bridge specializes in influence marketing and oversees the purchasing and placement of advertisements in YouTube and Podcast shows. They work with clients such as Audible, Casper and Harry's Shave Club that we manage advertisements. This alumna is accountable for coordinating the efforts around all new and existing vendor relationships, assisting in the development and implementation of Podcast and YouTube advertisement campaigns which align with the overall client brand strategy and initiative, and facilitating and leading on-boarding calls between clients and talent.

45. **Media - President/Executive Producer, Atlas Media Corp, NY, NY**
Atlas Media Corp in New York City is a TV/Film production company specializing in non-fiction projects: from documentaries and TV reality shows to TV movies and theatrical documentaries. The President/Executive Producer oversees all aspects of the company: development, production, programming, post production, accounting, etc. He also serves as Executive Producer of all productions.

46. **Media - Showtime, Executive VP, Original Programming, Los Angeles, CA**
This alumnus oversees the development and production of all original series on Showtime, which is a pay cable network.

47. **Media – Radio and Television Personality, WTEM and ESPN T.V., Rockville, MD and Washington, DC**
This alumnus hosts a sports talk show on ESPN and radio show on WTEM daily.

48. **Media – Producer, ESPNDelportes and International Production, site varies**
ESPNDelportes is a US network and the International Productions consists of about 20 networks across Latin America. They air what you see on ESPN but all in Spanish, as well as original content. This alumnus produces shows such as Monday Night Football, Friday Night Fights, X Games, Tennis Grand Slams, NBA, and NFL Playoffs including the Super Bowl. All of these in Spanish for the Latin-American market. In this position, the alumnus creates rundowns, writes scripts, and manages a team of 30.

49. **Non-profit - Director/Owner, Christian Child Cares, Scranton, PA**
The Director/Owner of Christian Child Cares is an entrepreneur, building her own business from the ground up. As a licensed child care provider in Pennsylvania, she offers quality child care services by linking with PA Keys, a government agency that monitors and provides support to child care providers.

50. **Non-Profit - Executive Director, Community Foundation for South Central NY, Johnson City, NY**
The Community Foundation for South Central New York is the focal point for philanthropy in the five-county region it serves: Broome, Chenango, Delaware, Otsego and Tioga counties. The alumna sponsor directs day-to-day operations, raises funds,
meets with donor's attorneys and accountants who want to open funds and work with not-for-profits who want to seek grants.

51. **Non-Profit - Executive Director, Linguistic Society of America, Washington, D.C.**

This externship is with the Executive Director of the Linguistic Society of America (LSA) in Washington, D.C. Her background is in non-profit management, and she has worked for a variety of professional associations, advocacy groups, coalitions and membership organizations. She also has significant experience in the topical areas of public policy, health care, elections, higher education, and the status of women. The mission of the LSA is to "advance the scientific study of language" and to aspire to "a world in which the essential nature of language and its central role in human life is well understood."

52. **Non-Profit - Coordinator of Arts & Culture Outreach and Manager of Business Sponsorship, WSKG, Vestal, NY**

"WSKG is operated by WSKG Public Telecommunications Council, a private non-profit corporation chartered by the Board of Regents of the State University of New York in association with the New York State Department of Education, and provides a public educational telecommunications service under the governance of a Board of Trustees which is selected from the communities served by the Station. WSKG provides a public broadcasting service to residents of the Station's coverage area. To accomplish this WSKG produces programs locally and purchases programs from Public Broadcasting Service (PBS), American Public Television (APT), National Public Radio (NPR), and American Public Media, Public Radio International and others. This alumnus is responsible for the strategic development of partnerships between WSKG and non-profit arts and culture organizations to: support and advance the mission of WSKG, increase engagement between WSKG and non-profit arts and culture organizations, and to significantly increase revenue generation."

53. **Non-profit – Development Assistant, Friends of the IDF, NY, NY**

Friends of the IDF, a certified 501c3 not for profit organization, is the official fundraising organization in the US initiating and supporting programs and projects that provide for address the wellbeing needs of the soldiers of Israel. This alumna provides administrative support for all fundraising activities of the Long Island Chapter, manages registration, gift entry, event journals, seating, and logistics for five major gala dinners, and represents the organization at community events with IDF soldiers, primarily in private homes, synagogues and schools.

54. **Non-profit – Vice President, Community Engagement & Initiatives, New York Road Runners, NY, NY**

New York Road Runners’ (NYRR) mission is to empower everyone, of all ages and abilities—beginners and competitive athletes, the young and the elderly, adult professionals and underserved schoolchildren—to improve their health and well-being through the power of running and fitness. Headquartered in New York City, NYRR implements a unique nonprofit model that teams contributed and earned income to
make all its efforts possible. The Vice President of Community Engagement & Initiatives plays a critical role in the organization, responsible for launching new programs that will enable running and walking opportunities throughout NYC communities. Responsibilities include: serve as an engaged member of the executive team, ensuring alignment with NYRR mission and core values, with a strong focus on community service programs; Lead the organization’s efforts to create, develop and launch new community initiatives to increase impact through running and walking; Develop strategies to implement programs at various NYC parks and open spaces, and identify viable locations and partner groups for weekly community runs.

55. **Veterinary – Veterinarian/Owner, Rocky Gorge Animal Hospital, Laurel, MD**
Rocky Gorge Animal Hospital is a Companion animal hospital that has been operating for the past 65 years. They are 24/7 medical and surgical and emergency medical facility. This alumnus is a practitioner and runs the day to day operations of the hospital. His medical passion is Internal Medicine and Cardiology, while business passion is running the hospital with the best technology to keep the systems running as efficiently as possible. He also helps Pharmaceutical companies with new products and many community projects.

56. **Finance – Vice President, Client Services, Trilogy Financial Services, Woodland Hills, CA**
Financial planning and investment advisory practice, including stock brokerage, insurance services, corporate benefits, charitable planning and comprehensive financial & business planning.

57. **Business – Director of Client Services, Software Guidance & Assistance, Tarrytown, NY**
Software Guidance & Assistance helps organizations find, attract, and retain specialized technical resources to support all phases of the Enterprise Information Technology life-cycle. Their business model is based upon the same principles on which the company was founded: customer first, quality in everything we do, integrity, and employee development. This alumna is responsible for ensuring the highest quality of service to existing accounts while working to help evolve their sales process and grow their national footprint.